

**A SUBSTITUTE RESOLUTION
BY: TRANSPORTATION COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A CONTRACT WITH JOHNSON CONTROLS, INC., FOR FC-600600-7928, MAINTENANCE AND SERVICE SUPPORT FOR PUBLIC SAFETY SYSTEMS AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT (“H-JAIA”) IN AN AMOUNT UP TO \$1,043,000 TO BE PAID IN YEAR ONE AND UP TO \$1,074,000 TO BE PAID IN YEAR TWO TO PROVIDE MAINTENANCE AND SERVICE SUPPORT FOR CLOSED CIRCUIT TELEVISION CAMERAS (“CCTV”), AUTOMATED EXTERNAL DEFIBRILLATORS (“AED”) CABINETS, EMERGENCY CALL BOXES AND OTHER PUBLIC SAFETY SYSTEMS AT H-JAIA; ALL SERVICES SHALL BE CHARGED TO AND PAID FROM FUND, ACCOUNT AND CENTER NUMBER 2H01 (AIRPORT REVENUE FUND) 523001 (SERV/REPAIR/MAINT CONT.) R48001 (AVIATION SECURITY); AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta (the “City”), as owner and operator of Hartsfield-Jackson Atlanta International Airport, is responsible for the safety and security of the traveling public, airport employees and guests at the airport. In furtherance of this responsibility the Department of Aviation has installed public safety systems at the airport; and

WHEREAS, the City solicited Requests for Proposal from qualified service providers for FC-600600-7928, Maintenance and Service Support for Public Safety Systems at Hartsfield-Jackson Atlanta International Airport; and

WHEREAS, after review and evaluation of the proponent’s qualifications, analysis of the technical proposals and oral interviews/presentations, the Aviation General Manager and the Chief Procurement Officer recommend the award of the contract to Johnson Controls, Inc.

THE CITY COUNCIL OF THE CITY OF ATLANTA GEORGIA HEREBY RESOLVES, that the Mayor is hereby authorized to execute on behalf of the City of Atlanta Contract FC-600600-7928, Maintenance and Service Support for Public Safety Systems with Johnson Controls, Inc., in an amount up to \$1,043,000 to be paid in year one and up to \$1,074,000 to be paid in year two to provide Maintenance and Service Support for closed circuit television cameras, automated external defibrillators cabinets, emergency call boxes and other public safety systems at H-JAIA.

BE IT FURTHER RESOLVED, that the term of the contract shall be two (2) years, with three (3) separate one (1) year renewal options at the sole discretion of the City.

BE IT FURTHER RESOLVED, that all contracted services will be charged to and paid from Fund, Account and Center Number 2H01 (Airport Revenue Fund) 523001 (Serv/Repair/Maint Cont.) R48001 (Aviation Security).

BE IT FURTHER RESOLVED, that the City Attorney is directed to prepare the contract for execution by the Mayor.

BE IT FINALLY RESOLVED, that the contract shall not become binding on the City and the City shall incur no liability nor obligation under it until the contract has been executed by the Mayor, sealed by the Municipal Clerk, approved by the City Attorney as to form, and delivered to the contracting parties.

**A RESOLUTION
BY TRANSPORTATION COMMITTEE**

07-*R*-1698

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Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview:

Caption:

Council Meeting Date:

Requesting Dept.:

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

The City of Atlanta, as owner and operator of H-JAIA, must ensure the safety and security of the traveling public, visitors and employees at the airport. This contract will provide services for the closed circuit television cameras (CCTV) system, emergency callbox system, automated external defibrillator (AED) cabinets and designed public safety monitoring systems, located throughout the airport. These systems support the Airport Public Safety Answering Point (PSAP) that handles all airport related emergency 911 calls and serves as the primary monitoring location for close circuit television (CCTV), emergency call boxes and related public safety and security systems. The Aviation Security Director will serve as the contract representative for the management and execution of this contract.

The Department of Aviation released a request for proposal (RFP) in October 2006 to receive proposals for the required services. In December 2006, the Department received proposals from five proponents: ADT Security, Inc., Johnson Controls, Inc., M. C. Dean, Inc., Open Options Systems, Inc. and W.F. I., Inc. The departmental evaluation team conducted a thorough evaluation of the technical and financial proposals and conducted oral interviews to determine which Proponent was best qualified to perform the required services, based on the evaluation criteria described in Exhibit A and Exhibit D of the RFP. Johnson Controls, Inc. was deemed the most responsible and responsive Proponent for this project. The team entered into negotiations with Johnson Controls, Inc. to further understand its proposal and to verify the proposed cost for the service. The results of those negotiations were incorporated in the recommended contract.

2. Please provide background information regarding this legislation.

In August 2006, the City of Atlanta authorized the Airport to continue services, on a month-to-month basis, under expired Contract, FC -7265-00 with ADT Security Services, Inc., for Technical Support for the Airport Dispatch and Communications Center pending the completion of procurement actions to obtain a qualified service provider for required services.

In October 2006, the City advertised FC 600600 7928 as a request for proposal to provide maintenance and service support for public safety systems at H-JAIA. Simultaneously, the Department was in the process of implementing numerous projects whose objectives were to enhance and improve public safety systems at H-JAIA.

The related projects include the Security Access Control System, the Airport Safety/Command and Control Center, Computer Aided Dispatch Unification, and Closed Circuit Television System replacement for the Airport system and the Transportation Security Administration (TSA) system. The TSA provided grant funds for their portion of the new CCTV system. After much deliberation, the Department determined that a gap existed between the related projects and the maintenance and service requirements for existing systems. The evaluation team was allowed to continue its evaluation of the proposals.

After reviewing the technical and cost proposals of all Proponents, Johnson Controls, Inc. and ADT Security, Inc. were invited to participate in oral interviews with the evaluation team. Based on all available information, the team recommended that the City enter into negotiations with Johnson Controls, Inc. Those negotiations concluded on July 26, 2006 with a recommendation to move forward with the preparation of a contract recommendation.

The proposed contract contains the final negotiated terms and scope of service for the project. We recommend that the City of Atlanta enter into a contract with Johnson Controls, Inc. to provide the required service.

3. If Applicable/Known:


- (a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):** Professional Services
- (b) **Source Selection:**
- (c) **Bids/Proposals Due:** December 13, 2006
- (d) **Invitations Issued:**
- (e) **Number of Bids:** Five (5)
- (f) **Proposals Received:** December 13, 2006
- (g) **Bidders/Proponents:** ADT Security, Inc.; Johnson Controls, Inc.; M. C. Dean, Inc., Open Options Systems, Inc., and WFI, Inc.

Shirley Franklin
Mayor

Benjamin R. DeCosta
Aviation General Manager

MEMORANDUM

TO: Adam Smith, Chief Procurement Officer
Department of Procurement

FROM: Benjamin R. DeCosta, Aviation General Manager
Department of Aviation 

DATE: August 8, 2007

SUBJECT: FC-600600 7928, Maintenance and Service Support for Public Safety
Systems at Hartsfield-Jackson Atlanta International Airport (H-JAIA)

In October 2006, the Department of Aviation initiated a request for proposal (RFP) to receive proposals for maintenance and service support for public safety systems at H-JAIA. In December 2006, we received proposals from five proponents: ADT Security, Inc., Johnson Controls, Inc., M. C. Dean, Inc., Open Options Systems, Inc. and W.F. I., Inc. The departmental evaluation team conducted a thorough evaluation of the technical and financial proposals and conducted oral interviews to determine which Proponent was best qualified to perform the required services, based on the evaluation criteria described in Exhibit A and Exhibit D of the RFP.

Johnson Controls, Inc. was deemed the most responsible and responsive Proponent as outlined in the evaluation summary reports, dated January 17, 2007 and May 22, 2007. The team entered into negotiations with Johnson Controls, Inc. to further understand its' proposal and to verify the proposed cost for the service. We have attached the RFP evaluation spreadsheets for your information (Enclosures).

Johnson Controls, Inc. has agreed to provide the required services at a fixed cost of \$894,912 for the first year of the contract and \$921,000 for the second year of the contracted period. Due to uncertainties in the status of some equipment, we also recommend the establishment of an allowance to cover limited out of scope repairs that may be necessary to ensure fully operational systems. Therefore, we recommend that the City of Atlanta enter into a contract with Johnson Controls, Inc. for an amount not to exceed \$1,043,000 for the first year and \$1,074,000 for the second year. Funding for this service has been appropriated and is contained in Fund Account and Center Number 2H01 523001 R48001 in the amount of \$1,043,000 for the first year. Funding for the second year of the contract will be requested in the FY 2008/2009 Budget.



Memo (JCI Award Recommendation)

August 8, 2007

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We have submitted the legislative package for the award of this contract to Johnson Controls, Inc. for consideration at the September 4, 2007 Council Meeting. Under separate cover, we will initiate a request to process the requisition. If you have any questions or require additional information, please contact Richard L. Duncan, CPP, Director of Security at (404) 530 – 6667, extension 2101.

BRD:RLD:jlh

Enclosures

CITY OF ATLANTA
DEPT. OF PROCUREMENT
JAN 25 2007
012507



CITY OF ATLANTA

Shirley Franklin
Mayor

SUITE 1700
55 TRINITY AVENUE, SW
ATLANTA, GA 30303
(404) 330-6010 Fax: (404) 658-7359
Internet Home Page: www.atlantaga.gov

OFFICE OF CONTRACT COMPLIANCE
Hubert Owens
Director
howens@atlantaga.gov

MEMORANDUM

TO: Adam L. Smith Esq.
Chief Procurement Officer

FROM: Hubert Owens
Director – Office of Contract Compliance

RE: FC 6006007928, Maintenance and Service Support For Public Safety
Systems

DATE: December 29, 2006

The Office of Contract Compliance has evaluated five (5) bids for minority and female business enterprise participation. The proponents are eligible under Section 2-1449(a) (2) (C). The proponents have all been deemed responsive by the Office of Contract Compliance. For your information, the proponent has committed to utilizing M/FBEs as indicated below:

ADT Security Services, Inc.		
Uptime Electric Co. Inc.	AABE	50.00%
Total Participation		50.00%
Johnson Controls Inc.		
TDC Systems Integration, Inc.	AABE	39.00%
Total Participation		39.00%
Wireless Facilities Inc. (WFI)		
Marathon, Inc.	AABE	17.00%
Reeves & Associates, Inc.	FBE	33.13%
Total Participation		50.13%

Open Options Systems, Inc.

HLS Enterprises	AABE	17.00%
Dixie Electric, Inc	FBE	17.00%
Total Participation		34.00%

M.C. Dean, Inc.

Bay Electric Co., Inc.	AABE	17.00%
Peachtree Communications International, LLC	FBE	17.00%
Total Participation		34.00%

If you have questions, please contact me at (404) 330-6010 or Alberto Aponte at (404) 330-6016.

cc: File
Clarissa Brome, DOP

Legislative White Paper

FC-600600 7928, Maintenance and Service Support for Public Safety Systems

Committee of Purview: Transportation

Caption: A Resolution authorizing the Mayor to Execute a contract with Johnson Controls, Inc., for FC 600600 7928, Maintenance and Service Support for Public Safety Systems at Hartsfield-Jackson Atlanta International Airport ("H-JAIA") in an amount up to \$1,043,000 to be paid in year one and up to \$1,074,000 to be paid in year two to provide maintenance and service support for closed circuit television cameras ("CCTV"), automated external defibrillators ("AED") cabinets, emergency call boxes and other public safety systems at H-JAIA; all services shall be charged to and paid from Fund Account and Center Number 2H01 (Airport Revenue Fund) 523001 (Serv/Repair/Maint Cont.) R48001 (Security) and for other purposes.

Council Meeting Date: 9/04/07

Legislation Title: Resolution

Requesting Dept.: Department of Aviation

Contract Type: Non-Professional Services

Source Selection: Sealed Proposals

Bids/Proposals Due: December 13, 2006

Invitations Issued: 36

**Number of Bids/
Proposals Received:** 5

Justification Statement: This Agreement will provide services for the Closed Circuit TV Cameras (CCTV) and emergency callbox systems located throughout the airport. Other related projects include the Security Access Control System, the Computer Aided Dispatch Unification. The TSA provided grant funds for their portion of the new CCTV system. These systems support the Airport Public Safety Answering Point (PSAP) that handles all airport related emergency 911 calls and serves as the primary monitoring location for CCTV, and other emergency call boxes and related public safety and security systems. The Aviation Security Director will serve as the contact representative for the management and execution of this Agreement.

Background:

Fund Account Center: 2H01; 523001; R48001

Source of Funds: N/A

Fiscal Impact: N/A

Term of Contract: 2 years with three (3) separate one (1) year renewal options

Method of Cost Recovery: N/A

Approvals:

DOF: Yes

DOL: Yes

Prepared By: C. Brome

Contact Number: 6379

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Transportation

Chief of Staff Deadline: 8/13/07

Anticipated Committee Meeting Date(s): 8/29/07

Anticipated Full Council Date: 9/04/07

Commissioner Signature: Med. [Signature]

Chief Procurement Officer Signature: [Signature]

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A CONTRACT WITH JOHNSON CONTROLS, INC., FOR FC-600600-7928, MAINTENANCE AND SERVICE SUPPORT FOR PUBLIC SAFETY SYSTEMS AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT ("H-JAIA") IN AN AMOUNT UP TO \$1,043,000 TO BE PAID IN YEAR ONE AND UP TO \$1,074,000 TO BE PAID IN YEAR TWO TO PROVIDE MAINTENANCE AND SERVICE SUPPORT FOR CLOSED CIRCUIT TELEVISION CAMERAS ("CCTV"), AUTOMATED EXTERNAL DEFIBRILLATORS ("AED") CABINETS, EMERGENCY CALL BOXES AND OTHER PUBLIC SAFETY SYSTEMS AT H-JAIA; ALL SERVICES SHALL BE CHARGED TO AND PAID FROM FUND, ACCOUNT AND CENTER NUMBER 2H01 (AIRPORT REVENUE FUND) 523001 (SERV/REPAIR/MAINT CONT.) R48001 (SECURITY); AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any) \$2,117,000

Mayor's Staff Only

Received by CPO: _____ (date) Received by LC from CPO: _____ (date)

Received by Mayor's Office: 8.13.07 [Signature] (date) Reviewed by: [Signature] 8/15/07 (date)

Submitted to Council: _____ (date)

